

POZNAN UNIVERSITY OF TECHNOLOGY

EUROPEAN CREDIT TRANSFER AND ACCUMULATION SYSTEM (ECTS)

COURSE DESCRIPTION CARD - SYLLABUS

Course name

Business negotiations [N2EiT1>NwB]

Course

Field of study Year/Semester

Electronics and Telecommunications 2/4

Profile of study Area of study (specialization)

general academic

Course offered in Level of study

second-cycle Polish

Form of study Requirements

part-time elective

Number of hours

Lecture Laboratory classes Other 0

10

Tutorials Projects/seminars

10

Number of credit points

3,00

Coordinators Lecturers

dr Ewa Badzińska

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Prerequisites

none

Course objective

none

Course-related learning outcomes

Methods for verifying learning outcomes and assessment criteria

Learning outcomes presented above are verified as follows:

none

Programme content

none

Course topics

none

Teaching methods

none

Bibliography

none

Breakdown of average student's workload

	Hours	ECTS
Total workload	60	3,00
Classes requiring direct contact with the teacher	25	1,00
Student's own work (literature studies, preparation for laboratory classes/ tutorials, preparation for tests/exam, project preparation)	35	2,00